

Greece: Specialty Chemicals

September 18, 2009
H1 2009 Results Update



Investment Rating	Outperform
From Previously	Outperform
Price	€0.78
Target Price	€1.48
From Previous	€1.38
Div yield ('09)	2%
Upside/Downside	91%

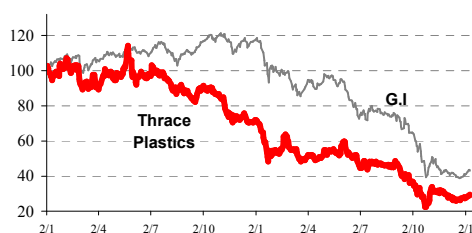
Stock Data	
Bloomberg / Reuters	PLAT GA / THRr.AT
Market Cap (€m)	36
No of shares outstanding (m)	45.9
Free Float	28.6%
Avg. Daily Vol. (52wk)	26,275

Valuation Data	2008a	2009e	2010f
P/E	10.95	13.35	11.99
P/BV	0.36	0.35	0.34
EV/EBITDA	4.96	6.45	6.09
EPS	0.07	0.06	0.07
DPS	0.00	0.02	0.02
Div yield (%)	0.0%	2.2%	2.5%

Estimates	2008a	2009e	2010f
Revenues	251.2	183.6	193.1
EBITDA	24.5	18.3	19.0
EBIT	12.3	7.3	7.5
Net Income	3.3	2.7	3.0

Performance	1m	6m	12m
Thrace Plastic S.A	-5%	29%	21%
General Index	5%	56%	38%

Share VS G.I



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“In Restructuring Rails ...”

■ Overview

Thrace Plastics released H1 2009 results which were in line with our projections on top line and below on bottom line as of restructuring cost. The company during H2 2009 expects €1.5m one off income through the sale of Xanthi's industrial building in order to finance the recent restructuring plan. We do not count this amount in our projections yet.

We maintain our Investment rating recommendation to “Outperform”. Challenging consumer behavioral characteristics, operating cycle management and control of its cost base will continue to be the catalysts for future performance.

■ Main Factors

- Sales volume fell by 16% yoy mainly due to Industrial production segment drop.
- Industrial production volume sales fell by 39% yoy.
- Technical Fabrics volume sales fell by 11% yoy, while Consumer packaging 4%.
- Gross profit margin rose by 0.7 basis points at 18.4% due to spread improvement in technical and Industrial production raw materials.
- Restructuring cost is completed recording cost of €1.5m.
- Net bank debt narrowed by €6.8m.
- Transportation cost came in at €9m (-17.7% yoy) as a result of effective management of lower consumer spending.

■ H1 09' results

Consolidated turnover came in at €98.1 m against €127.9 m a year before – 23.3% lower yoy. Gross profit stood at €18m (-20% yoy), with gross margin reaching 18.42% vs. 17.68% in H1 2008. Group EBITDA amounted to €9.2m, experiencing a 31.9% yoy decrease compared to last year's €13.6m. EBIT in a quarterly basis fell 55.7% yoy, which amounted to €3.37m, compared to €7.62m, during previous period. Group EBT amounted to €2.2m vs. €5.0m during H1 2008, hurt by 56.1% yoy. EATam also moved lower by 61.0% yoy amounting to €1.4m compared to €3.6m, during the same period a year ago. EAT margin in H1 settled at 1.46% from 2.88% in H1 2008. International economic crisis continues to negatively affect company's results.

■ Valuation

Our DCF valuation exercise returns a target price of €1.48, with a total upside potential of 91% from current price levels. **We maintain our rating recommendation to “Outperform”**. Fragile economic environment affected company as of its international expansion. Despite of low visibility for the next years, especially in global demand, we believe that the company has the ability to overcome the current crisis through a series of actions it has already announced and we presented you on 29th of July (Initiating Report).

■ Risks

Oil prices fluctuation due to exposure in PP (Polypropylene), market conditions, consumer behaviour, global economic environment, are among the factors that need to be considered and may affect future cash flows and share performance. **On the other hand limited transactions volume is a drawback for institutional investors to build up a meaningful position.**



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Management Estimations

According to the management (estimations including in H1 2009 results) global economic crisis is expected to continue affecting company's results. On the other hand raw materials' prices fluctuation, combined with the restructuring program the company realizes are expected to affect profit margins.

Financial Performance

H1 2009 Results Performance

Thrace Plastics reported H1 2009 results as follow:

- Turnover reached €98m (-23.3% yoy).
- Gross Profit reached €18.08m (-24% yoy). Gross Margin rose by 0.7bps yoy.
- EBITDA came in at €9.2m (-31.9% yoy). EBITDA margin stood at 9.5% vs. 10.7% a year before.
- Pre-tax profit reached €2.23m (-56.1% yoy)
- Net profit after minorities stood at €1.44m (-61% yoy). EAT margin landed at 1.5% vs. 2.9% a year before, 1.4%, down or 140bps yoy.
- **We should note that results are negatively affected by an €1.5m restructuring plan and will mainly be financed from the planned sale of Xanthi's industrial building.**

P&L (€ ths)	H1 2009	H1 2008	Dif %	P&L (€ ths)	Q2 2009	Q2 2008	Dif %
Turnover	98.15	127.91	-23.3%	Turnover	51.78	68.82	-24.8%
CoGs	80.06	105.31	-24.0%	CoGs	42.74	57.30	-25.4%
Gross Profit	18.08	22.60	-20.0%	Gross Profit	9.04	11.52	-21.6%
Operating Ex.	18.13	17.54	3.3%	Operating Ex.	10.24	8.26	24.0%
EBITDA	9.29	13.65	-31.9%	EBITDA	3.46	7.20	-51.9%
EBIT	3.38	7.63	-55.7%	EBIT	0.49	4.17	-88.2%
EBT	2.23	5.07	-56.1%	EBT	0.46	2.90	-84.3%
EATam	1.44	3.68	-61.0%	EATam	0.17	2.12	-92.1%
Margins			bps	Margins			bps
Gross Profit	18.4%	17.7%	0.8	Gross Profit	17.5%	16.7%	0.7
Operating Ex.	18.5%	13.7%	4.8	Operating Ex.	19.8%	12.0%	7.8
EBITDA	9.5%	10.7%	-1.2	EBITDA	6.7%	10.5%	-3.8
EBIT	3.4%	6.0%	-2.5	EBIT	1.0%	6.1%	-5.1
EBT	2.3%	4.0%	-1.7	EBT	0.9%	4.2%	-3.3
EATam	1.5%	2.9%	-1.4	EATam	0.3%	3.1%	-2.8

Source: The Company, Kyrou Sec. R&A Dpt.

Adjusted Results H1 2009 (€ m)*

P&L (€ ths)	H1 2009	H1 2008	Dif %
Turnover	98.15	127.91	-23.3%
CoGs	80.06	105.31	-24.0%
Gross Profit	18.08	22.60	-20.0%
Operating Ex.	16.63	17.54	-5.2%
Restructuring Cost	1.50	0.00	-
Total Operating Exp.	18.13	17.54	3.3%
EBITDA	9.29	13.65	-31.9%
Adjusted EBITDA*	10.79	13.65	-20.9%
EBIT	3.38	7.63	-55.7%
EBT	2.23	5.07	-56.1%
Adjusted EBT*	3.73	5.07	-26.5%
EATam	1.44	3.68	-61.0%
Margins			bps
Gross Profit	18.4%	17.7%	0.76
Operating Ex.	18.5%	13.7%	4.75
Adjusted Operating Ex.	16.9%	13.7%	3.23
EBITDA	9.5%	10.7%	-1.20
Adjusted EBITDA	11.0%	10.7%	0.32
EBIT	3.4%	6.0%	-2.52
EBT	2.3%	4.0%	-1.70
Adjusted EBT	3.8%	4.0%	-0.17
EATam	1.5%	2.9%	-1.41

Source: Kyrou Sec. R&A Dpt.

*Excluding Restructuring cost (€1.498m)

Q2 09 on Q1 09 Results

In a Quarterly basis consolidated turnover narrowed by 24.8%, to €51.8m versus €68.8m, for the same period a year ago.

Group EBITDA amounted to €3.5m, experiencing a 51.9% yoy decrease compared to last year's €7.2 m. EBIT in quarterly basis was hurt by 88.2%, which amounted to €490 ths, compared to €4.17 m, during previous period.

Group EBT amounted to €460 ths vs. €2.9m during Q1 2009, 84% lower yoy. EATam also moved lower by 92% yoy amounting to €170 ths compared to €2.12m, during the same period a year ago.

EAT margin in Q1 09 landed to 0.3% from 3.1% in Q1 09. Continuing Economic crisis impact in consumer behavior hurt demand.

Turnover Breakdown by Segment

in €, 000	Technical Fabrics			Industrial Packaging			Consumer Packaging		
	H1 2009	H1 2008	%	H1 2009	H1 2008	%	H1 2009	H1 2008	%
Turnover	58,040	72,440	-20%	15,349	26,946	-43%	24,758	28,524	-13%
Gross Profit	9,989	10,116	-1%	2,197	6,542	-66%	5,897	5,951	-1%
Gross margin	17.2%	14.0%		14.3%	24.3%		23.8%	20.9%	
EBITDA	4,734	5,480	-14%	-1,049	2,910	-136%	5,606	5,259	7%
EBITDA margin	8.2%	7.6%		-6.8%	10.8%		22.6%	18.4%	
EBT	2,502	1,228	104%	-2,240	1,988	-213%	1,967	1,858	6%
EBT margin	4.3%	1.7%		-14.6%	7.4%		7.9%	6.5%	

Source: The Company, Kyrou Sec. R&A Dpt.

Estimates

Our previous projections on Thrace Plastic's FY2009 results stood very close with the published ones, especially on top line. However, due to lack of visibility regarding the economy crisis as well as aiming to stand on the conservative side we marginally revised our forecasts as of 2009 to lower levels.

Overall profit margins are expected to maintain H1 2009 levels. Our revised projections vs. our previous estimates (published after the release of H1 09 results) are depicted in the table below:

Kyrou Securities Old and New projections for Thrace Plastics

[EUR'000]	2007		2008		2009e			2010f			2011f		
	Actual	Actual	Old Projections	New Projections	Ch. (%)	Old Projections	New Projections	Ch. (%)	Old Projections	New Projections	Ch. (%)		
Total Turnover	238,812	251,180	185,575	183,593	-1.1%	196,449	193,052	-1.7%	212,540	211,649	-0.4%		
COGS	201,212	211,581	211,581	150,373	-28.9%	158,811	158,057	-0.5%	171,864	173,755	1.1%		
Gross Profit	37,600	39,599	35,598	33,220	-6.7%	37,638	34,995	-7.0%	40,676	37,894	-6.8%		
Other Operating Incon	8,619	7,026	7,096	7,307	3.0%	7,132	7,599	6.6%	7,560	7,903	4.5%		
Administrative Expense	9,856	10,016	7,794	8,996	15.4%	9,233	9,653	4.5%	9,671	10,582	9.4%		
Transportation Cost	19,980	19,437	20,413	16,891	-17.3%	20,627	17,761	-13.9%	22,317	19,070	-14.6%		
Other Expenses	1,442	4,875	5,567	7,344	31.9%	4,911	7,722	57.2%	5,314	8,466	59.3%		
EBITDA	26,640	24,507	21,538	18,312	-15.0%	22,768	19,042	-16.4%	24,325	20,378	-16.2%		
Depreciation Exp.	11,699	12,210	12,619	11,016	-12.7%	12,769	11,583	-9.3%	13,390	12,699	-5.2%		
EBIT	14,941	12,297	8,919	7,297	-18.2%	9,998	7,458	-25.4%	10,935	7,679	-29.8%		
Plus: Financial Incon	1,260	1,900	1,068	2,455	-	679	2,843	-	563	3,309	-		
Financial Expenses	4,934	9,195	5,799	5,857	1.0%	5,857	5,974	2.0%	5,975	6,093	2.0%		
EBT	11,267	5,002	4,188	3,895	-7.0%	4,821	4,328	-10.2%	5,523	4,895	-12.2%		
Taxes	3,072	1,687	1,466	1,168	-20.3%	1,446	1,298	-10.2%	1,270	1,126	-12.2%		
EAT	8,195	3,315	2,722	2,726	0.2%	3,374	3,029	-10.2%	4,253	3,769	-12.2%		
Minority Rights	167	41	41	41	0.0%	41.00	41.00	0.0%	41.00	41.00	-12.2%		
EBT after minorities	11,267	5,002	4,147	3,854	-7.1%	4,780	4,287	-10.3%	5,482	4,854	-12.2%		
EAT after minorities	8,028	3,274	2,681	2,685	0.2%	3,333	2,988	-10.4%	4,212	3,728	-11.5%		

Source: The Company & Kyrou Sec. R&A Dpt.

Regarding our forecasts for the capacity and volume sold for the forward years we do not expect any difference for 2009 due to recent economic crisis and the reduction of the total demand. In Technical Fabrics segment capacity CAGR 09-13 is expected growing 1.9% while volume sold at 6.1%. In Industrial Packaging segment we expect total capacity to remain stable at 16.000 tones in 2012. Consumer Packaging segment capacity CAGR 09-13 is set at 2% growth while volume sold GAGR 09-13 is expected at 3.9%.

Capacity & Volume Sold (€ ths)

	2006A	2007A	2008 A	2009 E	2010 F	2011 F	2012 F	2013 F
Technical Fabrics								
Capacity (tons)	55,000	60,000	65,000	75,000	75,000	77,000	79,000	81,000
% change		9%	8%	15%	0%	3%	3%	3%
Volume Sold (tons)	48,000	53,000	60,000	53,000	53,250	57,750	61,620	67,230
Consumer Packaging								
Capacity (tons)	13,000	16,000	17,000	18,000	18,000	18,500	19,000	19,500
% change		23%	6%	6%	0%	3%	3%	3%
Volume Sold (tons)	13,000	16,000	16,500	16,500	16,560	17,205	17,670	18,525
Industrial Packaging								
Capacity (tons)	13,000	15,000	16,000	16,000	16,000	16,000	16,000	16,000
% change		15%	7%	0%	0%	0%	0%	0%
Volume Sold (tons)	12,500	14,000	15,000	9,000	8,960	9,120	9,280	9,600

Source: The Company, Kyrou Sec. R&A Dpt.

In our projections we expect Technical Fabrics segment to continue representing the majority of total group sales but in a downward trend. On the other hand we expect an increasing trend in Consumer Packaging segment due to an improvement of consumer demand.

Valuation

Discounted Cash Flow (DCF)

Discounted Cash flow Model

Based on DCF model, we discount the consolidated free cash flow to the firm for an explicit 5 year period (2009-2013), using a WACC of 5.97% for the residual value. In our base scenario we adopt an average cost of debt 4.10% (including Don & Low pension fund obligations) with a cost of equity at 9.50%. Risk free rate is set at 4.00% and a market risk premium at 5.50%. Beta value is set at 1.00. Evaluating our projections on the DCF valuation method we end up on a fair value of **€1.48** per share expressing a 91% upside from current levels. **We reduce risk and market premium in order to adopt the new market environment.**

(€m)	2009e	2010f	2011f	2012f	2013f	Terminal Year
Revenues	183.6	193.1	211.6	231.5	260.4	263.0
EBIT	7.3	7.5	7.7	8.3	9.6	10.1
Depreciation	11.0	11.6	12.7	14.4	15.6	15.8
CapEx	2.3	2.3	2.5	2.6	3.5	3.4
Change in NCWC	18.9	8.8	8.1	7.9	11.6	11.7
Operating Cashflow	6.1	6.2	6.6	7.0	8.2	24.4
Tax	1.17	1.30	1.13	1.23	1.35	1.4
Cash Flow to the Firm (FCFF)	(4.1)	6.6	8.7	10.9	8.8	9.3
Discounted FCFF	(3.8)	5.8	7.1	8.3	6.2	
Cash Flow to the Firm (FCFF)	23.6					
Terminal Value	183.3					
PV (Terminal Value)	130.0					
Enterprise Value	153.6					
Net Debt 08'	85.8					
Investments						
Equity Value	67.8					
No. of Shares #	45.9					
Intrinsic Value per share (€)	1.48					
Current price (€)	0.78					
Upside/Downside	+89.13%					
Dividend Yield 09e	2.2%					
Total Upside/Downside	+91.38%					

Source: Kyrou Sec. R&A Dpt

Peer Group Comparison

Peer Group Comparison

For a peer comparison for Plastics Thrace we used, a number of similar European and Greek companies. We should note that the companies that we used in our Peer valuation are not totally comparable to Thrace Plastics. Each company is active in only a part of Thrace Plastics operations. For example, Low & Bonar operate in woven segment, Dupont in a non-woven segment. Finally Rpc Group is a peer with Thrace Plastics in packaging segment. Therefore we believe that DCF is the most appropriate method to value the company.

Company	Country	Local Currency	Price (€)	Mcap (€m)	Y-t-d (%)	P/E		P/BV		Div. Yield (%)		EV/EBITDA		EV/Sales	
						08 (a)	09 (e)	08 (a)	09 (e)	08 (a)	09 (f)	08 (a)	09 (e)	08 (a)	09 (e)
Thrace Plastics Co.S.A	GR	EUR	0.78	35.8	34.4%	10.95	13.35	0.36	0.35	0.0%	2.2%	5.0	6.4	0.48	0.64
Creta Plastic	GR	EUR	3.59	98	22.5%	11.91	15.04	0.80	1.01	0.00	0.00	6.51	7.55	0.72	0.84
Low & Bonar	UK	GBP	33.72	83.4	-4.1%	6.73	3.00	0.39	0.54	4.75%	6.00%	6.40	18.80	0.51	0.72
Rpc Group	UK	GBP	2.3	115.2	17.2%	8.30	8.39	0.67	1.15	6.75%	6.97%	3.38	4.49	0.30	0.41
TenCate	NL	EUR	14.505	363.6	-6.9%	7.68	7.37	1.05	0.84	5.30%	6.31%	5.67	5.51	0.69	0.68
Dupont	US	USD	19.13	12	-7.8%	13.49	15.88	1.70	1.69	7.06%	7.10%	-	6.43	0.90	0.96
Weighted Average (All)						9.8	10.5	0.8	0.9	4.0%	4.8%	5.4	8.2	0.6	0.7
Weighted Average (GR)						11.4	14.2	0.6	0.7	0.0%	1.1%	5.7	7.0	0.6	0.7
Premium/Discount (GR)						-4%	-6%	-37%	-49%	-	100%	-13%	-8%	-20%	-13%
Premium/Discount (All)						11%	27%	-56%	-63%	-100%	-53%	-8%	-21%	-19%	-9%

Source: Bloomberg; Consensus estimates were applicable, MCap weighted averages: GBP/Eur=0.86, Eur/USD=1.41

Sensitivity Analysis

Sensitivity Analysis

We performed a sensitivity analysis on the key drivers of our estimates and valuation for Plastics Thrace. These include: a) WACC and b) Terminal growth in perpetuity.

Terminal Growth	Sensitivity Analysis WACC				
	3.08%	4.58%	6.08%	7.58%	9.08%
0.00%	3.27	1.75	0.99	0.52	0.21
0.50%	4.19	2.15	1.21	0.67	0.31
1.00%	5.56	2.66	1.48	0.83	0.42
1.50%	7.79	3.34	1.80	1.02	0.55
2.00%	12.10	4.27	2.20	1.25	0.70

Source: The Company, Kyrou Sec. R&A Dpt.



Risks Involved

Exposure in Oil Prices Fluctuations: PP is an oil by-product and as such, its price is correlated to oil price fluctuations. The company's profitability is dependent upon its pricing power. Current international broker estimates suggest that oil prices should de-escalate in the area of c. USD60/bbl, thus a potential positive effect should most likely be expected in the price of polypropylene and thus the company's raw materials costs. Note that PP represents a significant part of the total cost structure (c50% of total).

Raw Materials Volatility: Due to different kind of raw materials, prices affects gross profit margins.

Inventories Revaluation: Raw material cost volatility could affect inventories value. The company does not hedge on PP prices.

FX Fluctuations: The Group is exposed to foreign exchange risk that arises from existing or expected cash flows in foreign currency and from investments realized in foreign countries.

Don & Low pension Deficit: Regarding the Scottish subsidiary Don & Low LTD, Thrace Plastics undertook a pension fund program which in 2008 had a liability of €8.71m, affecting balance sheet figures.

Geopolitical risk: Macroeconomic and socio-political risks could still lie ahead in the Balkan region.

Credit & Interest Risk: The Group is exposed to Receivables Credit and Interest rate risk.

Market Conditions: Company's sales depend on consumer behavior characteristics. Furthermore cyclicity of demand might affect negatively company's earnings.

Limited Transactions Volume: Limited share transactions volume consist a drawback for institutional investors to build up a meaningful position.

Summary Financial Statements (consolidated data)

Thrace Plastics Co. S.A.					
Profit & Loss (€m)	2008a	2009e	2010f	2011f	2012f
Revenues	251.2	183.6	193.1	211.6	231.5
CoGS	211.6	150.4	158.1	173.8	190.3
Gross Profit	39.6	33.2	35.0	37.9	41.3
Other income	7.0	7.3	7.6	7.9	8.2
Total Operating Expenses	34.3	33.2	35.1	38.1	41.2
Administrative Exp.	10.0	9.0	9.7	10.6	11.1
Transportation Exp.	19.4	16.9	17.8	19.1	20.8
R&D Exp.	0.0	0.0	0.0	0.0	0.0
Other operating Exp.	4.88	7.34	7.72	8.47	9.26
EBITDA	24.5	18.3	19.0	20.4	22.6
Depreciation	12.2	11.0	11.6	12.7	14.4
EBIT	12.3	7.3	7.5	7.7	8.3
Financial income	1.9	2.5	2.8	3.3	3.6
Financial expense	9.2	5.9	6.0	6.1	6.3
EBT	5.0	3.9	4.3	4.9	5.6
Tax	1.7	1.2	1.3	1.1	1.2
EAT	3.3	2.7	3.0	3.7	4.3
Minorities	0.04	0.04	0.04	0.04	0.04
EATAM	3.2	2.6	2.9	3.7	4.3
Growth (yoy)					
Revenues	-	-26.9%	5.2%	9.6%	9.4%
Gross Profit	-	-28.9%	5.1%	9.9%	9.5%
Total Operating Expenses	-	-3.2%	5.7%	8.5%	8.1%
EBITDA	-	-25.3%	4.0%	7.0%	11.1%
EBIT	-	-40.7%	2.2%	3.0%	7.8%
EBT	-	-22.1%	11.1%	13.1%	14.2%
EAT	-	-18.0%	11.3%	24.8%	15.9%
Margins (%)					
Gross Profit	15.8%	18.1%	18.1%	17.9%	17.8%
Total Operating Expenses	13.7%	18.1%	18.2%	18.0%	17.8%
EBITDA	9.8%	10.0%	9.9%	9.6%	9.8%
EBIT	4.9%	4.0%	3.9%	3.6%	3.6%
EBT	2.0%	2.1%	2.2%	2.3%	2.4%
EAT	1.3%	1.5%	1.5%	1.8%	1.9%
EATAM	1.3%	1.4%	1.5%	1.7%	1.8%
Per Share Data (€)					
EPS	0.07	0.06	0.07	0.08	0.09
DPS	0.00	0.02	0.02	0.02	0.03
BVPS	2.14	2.25	2.32	2.39	2.47
Valuation Multiples					
P/E (x)	10.95	13.35	11.99	9.61	8.30
P/BV (x)	0.36	0.35	0.34	0.33	0.32
Div. yield (%)	0.00	0.02	0.03	0.03	0.04
EV/Sales	0.48	0.64	0.60	0.55	0.51
EV/EBITDA	4.96	6.45	6.09	5.73	5.21
General Information					
Market Cap (€m)	35.8	35.8	35.8	35.8	35.8
E.V. (€m)	121.7	118.0	116.0	116.7	117.9
Price (€)	0.78	0.78	0.78	0.78	0.78
Target Price	1.48	1.48	1.48	1.48	1.48
No of shares (year-end)	45.9	45.9	45.9	45.9	45.9
No of shares (adjusted)	-	-	-	-	-
Balance Sheet (€m)					
Fixed Assets (net)	101.1	97.4	93.6	90.7	89.3
Goodwill	11.0	11.1	11.1	11.2	11.3
Non current Assets	13.2	19.7	20.7	21.7	22.9
Deferred tax assets	0.0	0.0	0.0	0.0	0.0
Total non-current Assets	114.3	117.1	114.3	112.4	112.1
Inventories	52.1	46.8	48.5	56.2	58.5
Debtors	45.6	43.9	46.0	46.8	54.7
Available for sale investments	0.0	0.0	0.0	0.0	0.0
Cash & Equivalents	13.7	14.6	18.3	20.5	23.0
Total current Assets	138.5	145.8	162.5	175.2	187.8
Total Assets	252.7	263.0	276.8	287.6	299.9
Short-term Bank Debt	69.9	65.7	67.0	68.3	69.7
Suppliers	26.2	18.3	23.2	26.3	27.9
Tax liabilities (current)	0.98	1.17	1.30	1.13	1.23
Other current liabilities	9.0	9.5	10.0	10.5	11.0
Total current Liabilities	110.9	99.3	107.2	111.7	116.5
Long-term Bank Debt	29.7	31.1	31.5	33.0	35.3
Employee benefit plan	9.9	23.8	26.2	27.5	28.9
Provisions	0.0	0.0	0.0	0.0	0.0
Subsidies	0.0	0.0	0.0	0.0	0.0
Deferred tax liabilities	3.2	3.4	3.5	3.7	3.9
Other non-current liabilities	0.7	1.7	1.7	1.7	1.7
Total long-term Liabilities	43.5	60.1	62.9	66.0	69.9
Total Liabilities	154.4	159.4	170.1	177.7	186.3
Share Capital, premium	74.6	79.7	82.8	86.0	89.7
Own shares-Minorities	1.8	2.0	2.0	2.0	2.0
Reserves & Retained Earnings	22.0	22.0	22.0	22.0	22.0
Total Equity	98.4	103.6	106.7	109.9	113.6
Ratios					
Debtors (days)	69.8	89.0	85.0	80.0	80.0
Inventory turnover (days)	93.4	120.0	110.0	110.0	110.0
Suppliers (days)	48.5	54.0	48.0	52.0	52.0
Operating cycle	114.7	155.0	147.0	138.0	138.0
Net Debt	85.8	82.2	80.2	80.8	82.1
Net Debt/EBITDA	3.5	4.5	4.2	4.0	3.6
Net Debt/Equity	0.87	0.79	0.75	0.74	0.72
Interest Coverage	4.27	3.13	3.19	3.34	3.61
Current ratio	1.2	1.5	1.5	1.6	1.6
Payout ratio (%)	0%	30%	30%	30%	30%
ROEavg (%)	3%	3%	3%	3%	4%
ROAavg (%)	5%	3%	3%	3%	3%
Cash Flow Statement (€m)					
EAT	3.3	2.7	3.0	3.8	4.4
Depreciation	12.2	11.0	11.6	12.7	14.4
Cash Earnings	15.5	13.7	14.6	16.5	18.7
Working Capital (Δ)	(4.5)	18.9	8.8	8.1	7.9
Operating cash flow	15.5	14.2	20.1	4.9	13.0
Investment cash flow	4.1	(7.4)	(3.2)	(3.5)	(5.4)
Dividends paid	0.8	0.9	1.1	1.3	1.6
Long-term Debt (Δ)	7.6	16.6	2.9	3.1	3.9
Short-term Debt (Δ)	8.4	(4.2)	1.3	1.3	1.4

Source: Kyprou Sec. R&A Dpt.

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Company	Valid Statements
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BoC Research Current Universe & Views

View	BoC Research Universe	Investment Banking Clients
Outperform	60%	13%
Market Perform	40%	0%
Underperform	0%	0%
Under Review	0%	0%
Restricted	0%	0%
	100%	0%

BoC Company View History

Date of Issue	BoC Research View	Reason for Research	Market Price	Kyrou Res. Target Price
17.09.2009	Outperform	H1 2009 Results Update	€0.78	€1.48
29.07.2009	Outperform	Initiation of Coverage	€0.78	€1.38

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